



RICARDO AGUILAR C.

MBA
PROJECT MANAGER - PMP®,
SCRUM MASTER - PSM™,
PRODUCT OWNER - PSPO™

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Madrid, Spain

PROFILE

Highly skilled professional in technology project management and application of agile methodologies. Expert in leading teams for product innovation through the implementation of Design Thinking.

EDUCATION

Master in Artificial Intelligence for Business

Inesdi Business Techschool
On course 2023 | Madrid

Master in Business Administration - MBA

EAE Business School -
University Rey Juan Carlos
2021 | Madrid

Mechatronics Engineering

University of the Armed
Forces - ESPE
2017 | Ecuador

LANGUAGES

Spanish | Native

English | Advanced C1

Portuguese | Advanced C1

TECHNICAL SKILLS

Jira | advanced

Airtable | advanced

Azure DevOps | advanced

MS Project | advanced

Power BI | medium

Figma | medium

NoCode | medium

EXPERIENCE

PRODUCT OWNER / PRODUCT MANAGER

TELECOMING S.A | jul 2021 – jul 2023 | Madrid, Spain

- Digital Product Development (web, apps, API, CRM, VR platforms, AI). Sectors: Sportech, Football Clubs, Gaming, Cloud, Entertainment.
- Tools: Jira, Airtable, Google Analytics, and Power BI.
- Methodologies: SAFe, Scrum, and Design Thinking.
- Accountable for maximizing product value, creating the roadmap, and measuring progress through OKRs and KPIs throughout the entire lifecycle.
- Managing the backlog and prioritizing tasks in each sprint. Organizing Scrum events such as the daily stand-ups, planning, and retrospectives.
- Overseeing teams (Software Development, UX/UI Design, Editorial Content, QA). Leadership and decision-making driving product growth.
- Responsible for process and product innovation within the team.

PRODUCT OWNER – PAYMENTS INTEGRATION

TELECOMING S.A | dec 2020 – jul 2021 | Madrid, Spain

- Development of payment gateway integrations: Paypal, Google Pay, Apple Pay, and mobile operator billing technology (DCB).
- Sectors: Telecommunications, Banking, Mobile Operator.
- Tools: Jira and Microsoft. Methodologies: Scrum and Lean.
- Negotiating project scope and timelines with the development team. Communication between operations, marketing, and customer teams.

PROJECT MANAGER

KIOSKOTECH | 2017 – 2020 | Quito, Ecuador

- Project management for software development projects (e-commerce, apps, payment integrations, CMS). Sectors: Retail, Insurance, Automotive, Tourism.
- Leading the product development team (UX/UI, IT development, QA) to drive innovation in services for large companies (SaaS). Head of I+D+I team.
- Negotiating with clients, suppliers, and other stakeholders.
- Implementing agile methodologies: Scrum, DevOps, and Agile.
- Controlling budgets, risks, and project financing.

CO - FOUNDER

KIOSKOTECH | 2017 | Quito, Ecuador

- Co - creation of the company.
- Brand designer, website creation and digital marketing.
- Financial management and investment search.
- Representative in business roundtables and national competitions.

AWARDS & DISTINCTIONS

First place | National contest "Open Future" at the national level organized by Telefónica and Yachay Tech with the KIOSKOTECH project | 2018

Publication | Article "Ideas to boost purchases and direct payments" for IT Ahora magazine with KIOSKOTECH project | 2019

Publication | Article "Belt on Self Service" for Informe magazine with KIOSKOTECH project | 2019

First place | National contest "Integrating Projects" at the national level organized by the University of the Armed Forces-ESPE with the Magic Tab project | 2016

Stay scholarship | Scientific research grant at the University of Valladolid Spain, representing the University of the Armed Forces ESPE | 2016

CERTIFICATIONS

Cloud Digital Leader | Google Cloud Certified | (On course)

SAFe® Agilist | Safe Scaled Agile | 2023

Lean Six Sigma White Belt | Certiprof Professional Knowledge | 2023

Professional Scrum Product Owner - PSPO™ | Scrum.org | 2022

Innovation Management - Minor | EAE Business School | 2021

Project Management Professional - PMP® | Project Management Institute PMI | 2020

Professional Scrum Master - PSM™ | Scrum.org | 2020

DevOps Essentials Professional | Certiprof Professional Knowledge | 2020

Design Thinking | MIT Sloan Executive | 2019

IT Project Management | Indian School of Business | 2019

COURSES

Power BI: Data Analysis & Business Intelligence | Udemy Courses | 2023

Business and Product Innovation | The Valley Digital Business School | 2022

Data Science: R Basics, Probability, Productivity Tools, Visualization, Inference and Modeling, Linear Regression, Wrangling | HarvardX University | 2020

Digital Marketing | Udemy Courses | 2019

Empretec Program | United Nations UNCTAD | 2019

BOX: Looking for Opportunities and Experiences | CRISFE Fundación | 2019

YLAI Network Member | Young Leaders of the Americas Initiative | 2019

ADVANCED KNOWLEDGE

Project Management | Scrum, Waterfall, Agile, SAFe, Kanban, Lean Six Sigma, Azure DevOps, XP

Innovation Management | Design Thinking, Artificial Intelligence, Business Model Canvas, Digital Transformation

Product Management | Google Analytics, Power BI, Digital Marketing

No-Code Movement | Figma, Airtable, Softr, Notion

Web Design | Adobe Photoshop, Adobe Illustrator, Canva, WordPress

Programming | HTML, SQL, C++, Java, Labview, Matlab, PLCs (Ladder), Código G, Arduino, R