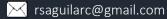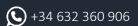# RICARDO AGUILAR C.

MECHATRONICS ENGINEER | MBA |MSc AI
SAFe® Agilist | PMP® | Scrum Master™ | Product Owner™

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PROFILE

I am a professional with a distinguished track record in the management of technological projects.

My approach is centered on agile and effective communication, allowing me to establish strong relationships with stakeholders, build trust at every stage of the project, and foster collaboration.

I am committed to leading technological projects to success, ensuring efficient execution and customer satisfaction.

LANGUAGES

Spanish | Native

English | Advanced C1

Portuguese| Advanced C1

TECHNICAL SKILLS

Jira | advanced

Airtable | advanced

Azure DevOps | advanced

MS Project | advanced

Python | medium

Power BI | medium

Postman | medium

Figma | medium

NoCode | medium

SAP | basic

EDUCATION

Master in Artificial Intelligence for Business
Inesdi Business Techschool | *On course 2023 - 2024* | *Madrid*

Master in Business Administration - MBA
EAE Business School -University Rey Juan Carlos | *2021* | *Madrid*

Mechatronics Engineering
University of the Armed Forces – ESPE | *2017* | *Ecuador*

EXPERIENCE

MANAGEMENT CONSULTANT ANALYST
ACCENTURE | abr 2024 – now | Madrid, España
- Consultant for Banco Santander, managing the development of digital financial services products for the Openbank business line.

PRODUCT OWNER / PRODUCT MANAGER
TELECOMING S.A | jul 2021 – jul 2023 | Madrid, Spain
- Digital Product Development (web, apps, API, CRM, VR platforms, AI). Sectors: Sportech, Football Clubs, Gaming, Cloud, Entertainment.
- Tools: Jira, Airtable, Google Analytics, and Power BI.
- Methodologies: SAFe, Scrum, and Design Thinking.
- Accountable for maximizing product value, creating the roadmap, and measuring progress through OKRs and KPIs throughout the entire lifecycle.
- Managing the backlog and prioritizing tasks in each sprint. Organizing Scrum events such as the daily stand-ups, planning, and retrospectives.
- Overseeing teams (Software Development, UX/UI Design, Editorial Content, QA). Leadership and decision-making driving product growth.
- Responsible for process and product innovation within the team.

PRODUCT OWNER – PAYMENTS INTEGRATION
TELECOMING S.A | dec 2020 – jul 2021 | Madrid, Spain
- Development of payment gateway integrations: Paypal, Google Pay, Apple Pay, and mobile operator billing technology (DCB).
- Sectors: Telecommunications, Banking, Mobile Operator.
- Tools: Jira and Microsoft. Methodologies: Scrum and Lean.
- Negotiating project scope and timelines with the development team. Communication between operations, marketing, and customer teams.

PROJECT MANAGER
KIOSKOTECH | 2017 – 2020 | Quito, Ecuador
- Project management for software development projects (e-commerce, apps, payment integrations, CMS). Sectors: Retail, Insurance, Automotive, Tourism.
- Project management of hardware implementation (informational displays, interactive kiosks, self-service devices, and visualization tools).
- Selection, negotiation, management, and planning of competitive vendors in the market.
- Leadership of the product development team (UX/UI, IT development, QA) for innovation in services for large enterprises (SaaS).
- Continuous contact and reporting on project progress with clients.
- Implementation of methodologies: PMP, Scrum, DevOps, and Agile.
- Budget control, risk management, and project financing.

AWARDS & DISTINCTIONS

First place | National contest "Open Future" at the national level organized by Telefónica and Yachay Tech with the KIOSKOTECH project | 2018

Publication | Article "Ideas to boost purchases and direct payments" for IT Ahora magazine with *KIOSKOTECH* project | 2019

Publication | Article "Belt on Self Service" for Informe magazine with *KIOSKOTECH* project | 2019

First place | National contest "Integrating Projects" at the national level organized by the University of the Armed Forces-ESPE with the Magic Tab project | 2016

Stay scholarship | Scientific research grant at the University of Valladolid Spain, representing the University of the Armed Forces ESPE | 2016

CERTIFICATIONS

Cloud Digital Leader | Google Cloud Certified | (On course)

SAFe® Agilist | Safe Scaled Agile | 2023

Lean Six Sigma White Belt | Certiprof Professional Knowledge | 2023

Professional Scrum Product Owner - PSPO™ | Scrum.org | 2022

Innovation Management - Minor | EAE Business School | 2021

Project Management Professional - PMP® | Project Management Institute PMI | 2020

Professional Scrum Master - PSM™ | Scrum.org | 2020

DevOps Essentials Professional | Certiprof Professional Knowledge | 2020

Design Thinking | MIT Sloan Executive | 2019

IT Project Management | Indian School of Business | 2019

COURSES

Power BI: Data Analysis & Business Intelligence | Udemy Courses | 2023

Business and Product Innovation | The Valley Digital Business School | 2022

Data Science: R Basics, Probability, Productivity Tools, Visualization, Inference and Modeling, Linear Regression, **Wrangling**| HarvardX University | 2020

Digital Marketing | Udemy Courses | 2019

Empretec Program | United Nations UNCTAD | 2019

BOX: Looking for Opportunities and Experiences | CRISFE Fundación | 2019

YLAI Network Member | Young Leaders of the Americas Initiative | 2019

ADVANCED KNOWLEDGE

Project Management | Scrum, Waterfall, Agile, SAFe, Kanban, Lean Six Sigma, Azure DevOps, XP

Innovation Management | Design Thinking, Artificial Intelligence, Business Model Canvas, Digital Transformation

Product Management | Google Analytics, Power BI, Digital Marketing

No-Code Movement | Figma, Airtable, Softr, Notion

Web Design | Adobe Photoshop, Adobe Illustrator, Canva, WordPress

Programming | HTML, SQL, C++, Java, Labview, Matlab, PLCs (Ladder), Código G, Arduino, R